



SOUTHWEST AIRLINES CO.
Cindy Duncan Diffin, Purchasing Dept.

2702 Love Field Drive, HDQ7PD
P.O. Box 36611
Dallas, Texas 75235
Cindy.duncandiffin@wnco.com
(214) 792-5318 Fax: (214)-792-6363

January 9, 2012

William Murphey
National Sales Engineer
Open Options
3440 Sojourn Suite 240
Carrollton, TX 75006

Dear Mr. Murphey:

On behalf of Southwest Airlines, I would like to thank you for participating in our recent Request for Information for the Headquarter Access Control. We certainly recognize and greatly appreciate the time and effort you spent preparing your proposal and participating in this process.

It is with great pleasure that Southwest Airlines announces the selection of Open Options as the Manufacturer of the software SWA has chosen for this project. Your response to the RFI was given careful and thorough evaluation by the Access Control Team. The finalization of this award will be contingent upon the validation of the product through an RFP for the integrator.

Southwest Airlines appreciates the efforts you have expended throughout the selection process. We are confident that all of this hard work will be worthwhile.

Sincerely,


Cindy Duncan Diffin

Copy To: Vance Toler, Director Corporate Security
Jay Oros, Manager Corporate Security
David Avedikian, Supervisor Corporate Security